

CONSTRUCTING A UNIQUE VULNERABILITY SCANNING SOLUTION

A large wholesaler wanted to implement routine vulnerability scans for over 30 locations across the country. Through a series of meetings to discuss our client's needs, COMPASS was able to develop a unique vulnerability scanning solution and implementation plan that kept the client's time and resources in mind.

➔ THE CHALLENGE

Our client, a large wholesaler, wanted to monitor network vulnerabilities on all of their 30+ sites. They recognized that new vulnerabilities and cyber threats are being discovered each day, so they wanted to be able to frequently scan their different sites to be proactive.

COMPASS had performed numerous vulnerability scans for organizations across the country, but this client's needs had a **unique set of specifications**:

- **LOCATION:** The 30+ sites are spread out across the country, making it difficult and expensive to have someone go onsite for each scan.
- **FREQUENCY:** Our client wanted to scan their more sensitive sites more frequently than the others. This means that each site would need to run on a separate schedule.
- **REPORTING:** Our client wanted to track their progress over long periods of time. Therefore, reports COMPASS' reports needed to show the client executives an overview of their current vulnerabilities vs. the ones from previous scans.

To fulfill these needs at an affordable cost, COMPASS had to think out of the box. We needed a way to remotely scan our client's different sites at specified times and provide reports that appealed to both the Information Technology team and the business executives.

➔ THE SOLUTION

COMPASS developed a routine vulnerability scanning solution that **fulfilled all of our client's needs**:

- **LOCATION:** A one-time onsite installation is required. During the installation, a device is left on the site's network that is able to be accessed through a control panel at the COMPASS Headquarters.
- **FREQUENCY:** The devices at each site are able to be queued to scan for vulnerabilities at whatever frequency our client specifies. COMPASS can set the device up to scan weekly, monthly, quarterly, etc. based on the sensitivity of the individual site.
- **REPORTING:** Like COMPASS' standard assessment reports, the reports generated for our client come in a variety of different forms to suit all technical levels. Most importantly, the reports provide a dashboard view to executives to show the overall health of the company and make comparisons to previous periods.

Once the vulnerability scanning solution and implementation procedure was agreed upon, COMPASS initiated a pilot install at a local site. This gave our client the ability to see relevant reports and experience the installation process before implementing the plan across their other sites.

➔ THE RESULTS

Our client is now able to routinely scan their various sites for vulnerabilities on a schedule that fits their needs. The reports provide them with insight on their security posture and allow them to take action to remediate their vulnerabilities before the next scanning period. As part of our service, COMPASS continues to make our team available for routine progress meetings so that the client is able to enlist our support whenever needed.

INDUSTRY: Wholesale Industry

SIZE: 6,000 Employees

NUMBER OF LOCATIONS: 30+

